

Working Session of the Finance and Operations Committee Wednesday, October 11, 2017, 10:30 – 12:00 p.m.

Frontlines Headquarters Building, Golden Spike Rooms, 669 West 200 South, Salt Lake City

Members of the public are invited to attend all committee meetings, and public comment may be taken at the discretion of the committee chair. If public comment is not taken at the committee meeting, the public will be able to review and provide comment via www.rideuta.com on all action items prior to the next full Board of Trustees meeting. If public comment is taken at the committee meeting, in order to be considerate of time and the agenda, comments will be limited to 2 minutes per individual, or 5 minutes for a spokesperson designated to represent a group.

Committee Members: *Jeff Acerson, FOC Chair*

Cort Ashton Jeff Hawker (excused)
Gina Chamness Dannie McConkie

Agenda

1.	Safety First Minute	Dave Goeres
2.	UTA Roadeo Award Recognition	Todd Provost
3.	Approval of the September 13, 2017 FOC Meeting Report	Jeff Acerson
4.	August Financial Report & Dashboard	Bob Biles
5.	Q3 Investment Report	Bob Biles
6.	Ogden/Timpanogos Business Unit Presentations	Todd Provost/ Eddy Cumins / Mary DeLaMare Schaefer
7.	Provo-Orem BRT Update	Todd Provost/ Steve Meyer
8.	Other Business a. Liaison, Conference & External Committee Reports b. Next Committee Meeting	Jeff Acerson
9.	Adjourn	

FOC Committee Last Revised: 10/5/2017 12:21 PM Page 1 of 1

10 fingers, 10 toes, 2 eyes, 1 nose... safety counts







UTAH TRANSIT AUTHORITY BOARD OF TRUSTEES

Agenda Item Coversheet

DATE:	October 11, 2017
CONTACT PERSON:	Jeff Acerson, Chair
SUBJECT:	Minutes of the Finance & Operations Committee
BACKGROUND:	The minutes are being distributed to the committee for review and approval.
ALTERNATIVES:	Approve as presentedAmend and approveNo action
EXHIBITS:	09-13-17 FOC Meeting Report

Finance & Operations Committee Meeting

Wednesday, September 13th, 2017 10:30 – 12:00 p.m.

Members Present

Jeff Acerson, Chair Cort Ashton @ 10:55 am Gina Chamness Jeff Hawker (excused) Dannie McConkie

Other Trustees in Attendance: Necia Christensen, Bob McKinley

Others in attendance: Alex Cragun, Troy Bingham, Jeff LaMora, Bruce Cardon, Todd Provost, Richard Swenson, Brad Armstrong, Nichol Bourdeaux, Mailia Lauto'o, Andrea Packer, Jerry Benson, Jayme Blakesley, Riana DeVilliers, Bob Biles, Matt Sibul, Annette Royle

FOC committee chair, Jeff Acerson welcomed everyone and called the meeting to order at 10:31 a.m.

Chair Jeff Acerson yielded the floor to Dave Goeres, UTA Chief Safety, Security & Technology Officer, for a brief safety message.

2. Approval of June 14, 2017 SCRC Meeting Report:

A motion to approve the meeting report was made by Trustee McConkie and seconded by Trustee Acerson. The motion carried by unanimous consent.

3. Review of Financial Reports:

a. May, June & July Financial Reports & Dashboards - Update by Bob Biles

Bob Biles, Vice President of Finance, presented an overview of the reports. This report included a new overview visual which summarized the financial reports. A motion to approve the financial reports was made by Trustee McConkie and seconded by Trustee Ashton. Motion carried by unanimous consent.

Uploaded to Utah.gov: July Financial Statement Presentation September 13 2017

b. Q2 Investment Report - Update by Bob Biles

In accordance with UTA's Corporate Investment Policy, Mr. Biles presented an overview of the 2^{nd} Quarter Investment Report. The report was included in the electronic packet and a few key numbers were reviewed. The inclusion of the benchmark is new to this report.

4. 2018 Budget Key Assumptions:

Mr. Biles presented the key assumptions for the upcoming 2018 budget discussions. Items discussed included: economic update, diesel fuel, sales tax trends, board priorities, budget continuous improvement, current key budget assumptions and next steps.

Mr. Biles also reviewed the strategic focus areas identified by the board which have been incorporated into the 2018 Budget Priorities which included: customer experience, strategic partnerships, funding/financing, planning & long-term visioning, and employee development. Sales tax revenue sources were also reviewed, comparing 2016 to 2017 in the specific sources. It was noted that 27 other industries account for 35% of total sales tax revenue in Q1 2017. Bob stated that sales tax revenue growth rates for 2016 and 2017 without Prop 1 are 4.78% and 6.52%, respectively.

The Next Steps were also described which are as follows:

October:

- 1) Tentative 2018 Budget at the Finance & Operations Committee, Executive Committee and Board meeting.
- 2) Begin 30-day public comment period

November:

- 1) Public comment period on Tentative 2018 Budget
- 2) Public hearing on Tentative 2018 Budget

December:

 Final 2018 Budget at Finance & Operations Committee, Executive Committee And Board meeting

A motion to approve the report and forward to the Executive Committee was made by Trustee McConkie and seconded by Trustee Ashton. The motion carried by unanimous consent.

Uploaded to Utah.gov: <u>Draft Economic Update & 2018 Budget Assumptions vrc</u>

5. Light Rail/Commuter Rail Presentation:

The time was turned over to Todd Provost, Vice President Operations & Capital, who introduced Bruce Cardon, Commuter Rail General Manager and Jeff LaMora, Light Rail General Manager.

Mr. Cardon provided a general overview of FrontRunner which includes the employees, the facilities and the equipment. It was noted that FrontRunner covers 88 miles with 83 owned by UTA and five miles owned by Union Pacific and includes 18 locomotives, 38 bi-level vehicles and 14 refurbished Comet cars. The shop is run 24/7, 365 days a year. Trustees asked questions regarding the length of platforms, number of car trains, the possibility of electronic fuel injection, size of platforms and double-tracking. It was also noted that 17,000 passengers ride daily with peak trips of 480 passengers.

Uploaded to Utah.gov: FrontRunner Overview 9-17.ppt

Mr. LaMora introduced the Light Rail Business Unit and the intricacies of their system. Light Rail ridership was presented, showing the ridership numbers for each of the rail lines. The week day ridership is 59,900 with Saturday at 36,600 and Sunday at 20,100. There are 117 light rail vehicles with the average vehicle weighing 44 tons. With each vehicle having a 30-year design, it requires preventative maintenance on a regular schedule. This represented 33,000 preventative maintenance inspections in 2016.

Trustees asked questions which included: reducing the wear and tear on rails, details on the S-Line and the 1500 riders on a regular weekday and being able to provide short notice for special events. Mr. LaMora answered these questions and also noted that a large percentage of service includes special events and that we work closely with those venue managers.

Uploaded to Utah.gov: <u>Light Rail Services 091317 V2.ppt</u>

6. Informational Items:

a. Annual Property Report

The report was included in the meeting packet provided to the trustees last week and was given for information only with no presentation being shared. Mr. Biles offered to answer any questions trustees might have at their convenience.

Presentation: Real Estate Board Report Summary 8-29-17.ppt was included in the E-Packet for this meeting

7. Other Business

a. Liaison, Conference & External Committee Reports

Trustee Christensen provided a brief update on the Pension Committee. She shared that there had been changes in mortality and earnings assumptions based on both actuarially and managers' recommendations.

b. Next Committee Meeting

The meeting is scheduled for October 11, 2017 at 10:30 a.m.

The meeting adjourned at 12:05 p.m.

Report Transcribed by: Rebecca O. Cruz

Board of Trustees Support Manager

rcruz@rideuta.com

UTAH TRANSIT AUTHORITY BOARD OF TRUSTEES Agenda Item Coversheet

DATE:	October 11, 2017
TITLE:	Monthly Finance Report
CONTACT PERSON:	Bob Biles, VP Finance
SUBJECT:	August 2017 Monthly Dashboard and Financial Report
BACKGROUND:	In accordance with Board direction, staff prepares and presents monthly financial statements to the Board for their review.
ALTERNATIVES:	Approve as presentedAmend and approveNo action
EXHIBITS:	 Dashboard: August 2017 Monthly Financial Report: August 2017

Utah Transit Authority

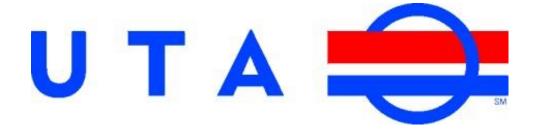
Board Dashboard: August 31, 2017

Fare Revenue (mm) Operating Exp (mm) Investment Per Rider (IPR) IPR adj for fuel savings	т —	\$ 4.4 \$ 22.4 \$ 4.50 \$ 4.50 \$ 2.50	\$ (1.16) \$ \$ (0.28) \$ \$ (1.92) \$ \$ (0.52) \$ \$ (0.57) \$ \$ 0.68 \$	% -5.4% -6.2% -8.6% -11.6% -12.7% 27.4%	\$ \$ \$ \$	147.4 33.7 169.5 4.55 4.65	\$ 35.4 \$ 176.6 \$ 4.50	\$ 2.71 \$ (1.72) \$ 7.09 \$ (0.05) \$ (0.15)	% 1.9% -4.8% 4.0% -1.1% -3.3%
Fare Revenue (mm) Operating Exp (mm) Investment Per Rider (IPR) IPR adj for fuel savings UTA Diesel Price (\$/gal) Operating Metrics Ridership (mm)	\$ 4.2 \$ 24.3 \$ 5.02 \$ 5.07 \$ 1.82 Aug Actual	\$ 4.4 \$ 22.4 \$ 4.50 \$ 4.50 \$ 2.50	\$ (0.28) \$ (1.92) \$ (0.52) \$ (0.57) \$ 0.68	-6.2% -8.6% -11.6% -12.7% 27.4%	\$ \$ \$	33.7 169.5 4.55 4.65	\$ 35.4 \$ 176.6 \$ 4.50	\$ (1.72) \$ 7.09 \$ (0.05)	-4.8% 4.0% -1.1%
Operating Exp (mm) Investment Per Rider (IPR) IPR adj for fuel savings UTA Diesel Price (\$/gal) Operating Metrics Ridership (mm)	\$ 24.3 \$ 5.02 \$ 5.07 \$ 1.82 Aug Actual	\$ 22.4 \$ 4.50 \$ 4.50 \$ 2.50 Aug-16	\$ (1.92) \$ (0.52) \$ (0.57) \$ 0.68	-8.6% -11.6% -12.7% 27.4%	\$ \$ \$	169.5 4.55 4.65	\$ 176.6 \$ 4.50	\$ 7.09 • \$ (0.05)	4.0% -1.1%
Investment Per Rider (IPR) IPR adj for fuel savings UTA Diesel Price (\$/gal) Operating Metrics Ridership (mm)	\$ 5.02 \$ 5.07 \$ 1.82 Aug Actual	\$ 4.50 \$ 4.50 \$ 2.50 Aug-16	\$ (0.52) \$ (0.57) \$ 0.68	-11.6% -12.7% 27.4%	\$ \$	4.55 4.65	\$ 4.50	\$ (0.05)	-1.1%
IPR adj for fuel savings UTA Diesel Price (\$/gal) Operating Metrics Ridership (mm)	\$ 5.07 \$ 1.82 Aug Actual	\$ 4.50 \$ 2.50 Aug-16	\$ (0.57) \$ 0.68	-12.7% 27.4%	\$	4.65		· · · · · · · · · · · · · · · · · · ·	
IPR adj for fuel savings UTA Diesel Price (\$/gal) Operating Metrics Ridership (mm)	\$ 5.07 \$ 1.82 Aug Actual	\$ 2.50 Aug-16	\$ 0.68	27.4%			\$ 4.50	\$ (0.15)	
Operating Metrics Ridership (mm)	Aug Actual	Aug-16	, <u></u>		\$	1 80			
Ridership (mm)			E / /UE)			1.00	\$ 2.50	\$ 0.70	27.8%
	4.0		r/ (Ur)	%		YTD Actual	YTD 2016	F/ (UF)	%
Alternative Fuels		3.9	0.1	1.6%		29.8	29.8	(0.0)	-0.1%
	\$/gal					YTD Actual			
CNG Price (Bus Diesel Equiv rtl)	\$ 1.34	Revenue	Developmen	t (mm\$)	\$	7.78			
Debt Service	Aug Actual	Aug-16 Var		%		YTD Actual	YTD 2016	Var	%
Debt Service (net mm)	\$ 9.59	\$ 8.78	\$ 0.81	9.2%	\$	71.38	\$ 70.24	\$ 1.14	1.6%
Debt Service (net mm) \$ 9.59 \$ 8.78 \$ 0.81 9.2% \$ 71.38 \$ 70.24 \$ 1.14 1.6% UTA Ridership Trends UTA Sales Tax Trends \$ 30 \$ \$25 \$ \$10 \$ \$15 \$ \$10 \$ \$55 \$ \$10 \$ \$55 \$ \$10 \$ \$55 \$ \$10 \$ \$55 \$ \$10 \$10									

Utah Transit Authority Financial Statement

(Unaudited)

August 31, 2017



As of August 31, 2017

		2017 YTD ACTUAL	2017 YTD BUDGET		/ARIANCE FAVORABLE NFAVORABLE)	% FAVORABLE (UNFAVORABLE)
1 Sales Tax	\$	171,002,677	\$ 166,925,000	\$	4,077,677	2%
2 Passenger Revenue	\$	33,732,421	\$ 35,448,743	•	(1,716,322)	-5%
3 Other Revenue	\$	46,735,377	\$ 47,663,639		(928,262)	-2%
4 Total Revenue		251,470,475	 250,037,382	-	1,433,093	1%
5 Net Operating Expenses		(169,477,672)	(176,570,875)		7,093,203	4%
Net Operating Income (Loss)		81,992,803	73,466,507		8,526,296	12%
6 Debt Service		71,379,196	70,236,963		(1,142,233)	-2%
7 Other Non-Operating Expenses		3,396,738	4,039,633		642,895	16%
8 Sale of Assets		(2,365,368)	-		2,365,368	100%
9 Contribution to Capital Rese	rves \$	9,582,238	\$ (810,089)	\$	10,392,327	1283%
10 Bond Debt Service - Series 2007	A CAB	126,872				
11 Amortization		(4,547,906)				
12 Depreciation		100,480,000				
13 Total Non-cash Items	\$	96,058,966				

2017 GOALS

RIDERSHIP

	2016 Actual	<u>August 2017</u>	August 2016	<u>Difference</u>
14	45,572,702	4,011,956	3,948,898	63,058

<u>2017 YTD</u>	2016 YTD	Difference
29,824,053	29,842,431	-18,378

REVENUE DEVELOPMENT

YTD

15 Federal/Local/Regional \$ 7,413,062

OPERATING INVESTMENT PER RIDER 2017 Budgeted IPR is \$4.50

		IPR		IPR	(less	diesel savings)
16 Net Operating Expense		\$ 169,477,672	Net Operating Expense		\$	169,477,672
17 Less: Passenger Revenue	-	(33,732,421)	Less: Passenger Revenue	-		(33,732,421)
18			Plus: Diesel Savings	+		2,931,925
19 Subtotal	_	135,745,251	Subtotal			138,677,176
20 Divided by: Ridership	÷	29,824,053	Divided by: Ridership	÷		29,824,053
21 Investment per Rider	_	\$ 4.55	Investment per Rider		\$	4.65

SUMMARY FINANCIAL DATA (UNAUDITED)

As of August 31, 2017

BALANCE SHEET

CURRENT ASSETS	8/31/2017	8/31/2016
1 Cash	\$ 9,458,861	\$ 13,647,160
2 Investments (Unrestricted)	(1,198,207)	9,818,396
3 Investments (Restricted)	186,920,846	137,858,634
4 Receivables	50,442,007	83,267,497
5 Receivables - Federal Grants	19,097,090	2,253,114
6 Inventories	32,036,397	23,912,747
7 Prepaid Expenses	(324,964)	1,900,284
8 TOTAL CURRENT ASSETS	\$ 296,432,030	\$ 272,657,832
9 Property, Plant & Equipment (Net)	3,004,515,449	3,161,403,294
10 Other Assets	123,052,793	131,395,371
11 TOTAL ASSETS	\$ 3,424,000,272	\$ 3,565,456,498
12 Current Liabilities	23,456,693	\$ 26,711,438
13 Other Liabilities	222,442,350	225,365,441
14 Net Pension Liability	112,925,121	117,437,871
15 Outstanding Debt	2,126,802,972	2,075,003,567
16 Equity	938,373,136	1,123,191,294
17 TOTAL LIABILITIES & EQUITY	\$ 3,424,000,272	\$ 3,567,709,611
RESTRICTED RESERVES	46 567 801	40.070.500
18 Debt Service Reserves	46,567,891	
19 2015A Sun interest Reserves		
	40.007.400	7,475,545
20 Debt Service Interest Payable	16,987,492	7,475,545 20,227,069
20 Debt Service Interest Payable 21 Risk Contingency	7,495,114	7,475,545 20,227,069 7,403,175
Debt Service Interest Payable Risk Contingency Box Elder County ROW (sales tax)	7,495,114 5,830,794	7,475,545 20,227,065 7,403,175 4,969,072
Debt Service Interest Payable Risk Contingency Box Elder County ROW (sales tax) Mountain Accord	7,495,114 5,830,794 243,319	7,475,545 20,227,069 7,403,175 4,969,072 265,245
Debt Service Interest Payable Risk Contingency Box Elder County ROW (sales tax) Mountain Accord Joint Insurance Trust	7,495,114 5,830,794 243,319 3,256,602	7,475,545 20,227,069 7,403,175 4,969,072 265,245
20 Debt Service Interest Payable 21 Risk Contingency 22 Box Elder County ROW (sales tax) 23 Mountain Accord 24 Joint Insurance Trust 25 UT County Bond Proceeds	7,495,114 5,830,794 243,319 3,256,602 43,738,918	7,475,545 20,227,069 7,403,175 4,969,072 265,245 3,066,93
Debt Service Interest Payable Risk Contingency Box Elder County ROW (sales tax) Mountain Accord Joint Insurance Trust UT County Bond Proceeds Amounts held in escrow	7,495,114 5,830,794 243,319 3,256,602 43,738,918 4,254,215	7,475,545 20,227,069 7,403,175 4,969,072 265,245 3,066,931
Debt Service Interest Payable Risk Contingency Box Elder County ROW (sales tax) Mountain Accord Joint Insurance Trust UT County Bond Proceeds Amounts held in escrow	7,495,114 5,830,794 243,319 3,256,602 43,738,918	7,475,545 20,227,069 7,403,175 4,969,072 265,245 3,066,931
20 Debt Service Interest Payable 21 Risk Contingency 22 Box Elder County ROW (sales tax) 23 Mountain Accord 24 Joint Insurance Trust 25 UT County Bond Proceeds 26 Amounts held in escrow 27 TOTAL RESTRICTED RESERVES DESIGNATED OPERATING RESERVES	7,495,114 5,830,794 243,319 3,256,602 43,738,918 4,254,215 \$ 128,374,345	7,475,545 20,227,068 7,403,175 4,969,072 265,245 3,066,93
Debt Service Interest Payable Risk Contingency Box Elder County ROW (sales tax) Mountain Accord Joint Insurance Trust UT County Bond Proceeds Amounts held in escrow TOTAL RESTRICTED RESERVES DESIGNATED OPERATING RESERVES Service Stabilization Reserve	7,495,114 5,830,794 243,319 3,256,602 43,738,918 4,254,215 \$ 128,374,345 \$ 13,525,550	7,475,545 20,227,068 7,403,175 4,969,072 265,245 3,066,937 - 81,325 \$ 86,458,926
20 Debt Service Interest Payable 21 Risk Contingency 22 Box Elder County ROW (sales tax) 23 Mountain Accord 24 Joint Insurance Trust 25 UT County Bond Proceeds 26 Amounts held in escrow 27 TOTAL RESTRICTED RESERVES 28 Service Stabilization Reserve 29 Fuel Reserve	7,495,114 5,830,794 243,319 3,256,602 43,738,918 4,254,215 \$ 128,374,345 \$ 13,525,550 1,915,000	7,475,545 20,227,069 7,403,175 4,969,072 265,245 3,066,937 - 81,325 \$ 86,458,926
20 Debt Service Interest Payable 21 Risk Contingency 22 Box Elder County ROW (sales tax) 23 Mountain Accord 24 Joint Insurance Trust 25 UT County Bond Proceeds 26 Amounts held in escrow 27 TOTAL RESTRICTED RESERVES 28 Service Stabilization Reserve 29 Fuel Reserve 30 Parts Reserve	7,495,114 5,830,794 243,319 3,256,602 43,738,918 4,254,215 \$ 128,374,345 \$ 13,525,550 1,915,000 3,000,000	7,475,545 20,227,069 7,403,175 4,969,072 265,245 3,066,937 - 81,325 \$ 86,458,926 \$ 12,543,246 1,915,000 3,000,000
20 Debt Service Interest Payable 21 Risk Contingency 22 Box Elder County ROW (sales tax) 23 Mountain Accord 24 Joint Insurance Trust 25 UT County Bond Proceeds 26 Amounts held in escrow 27 TOTAL RESTRICTED RESERVES 28 Service Stabilization Reserve 29 Fuel Reserve 30 Parts Reserve 31 Operating Reserve	7,495,114 5,830,794 243,319 3,256,602 43,738,918 4,254,215 \$ 128,374,345 \$ 13,525,550 1,915,000 3,000,000 25,247,693	7,475,545 20,227,068 7,403,175 4,969,072 265,245 3,066,937 - 81,325 \$ 86,458,926 \$ 12,543,246 1,915,000 3,000,000 23,405,698
20 Debt Service Interest Payable 21 Risk Contingency 22 Box Elder County ROW (sales tax) 23 Mountain Accord 24 Joint Insurance Trust 25 UT County Bond Proceeds 26 Amounts held in escrow 27 TOTAL RESTRICTED RESERVES 28 Service Stabilization Reserve 29 Fuel Reserve 30 Parts Reserve 31 Operating Reserve 32 Early Debt Retirement Reserve	7,495,114 5,830,794 243,319 3,256,602 43,738,918 4,254,215 \$ 128,374,345 \$ 13,525,550 1,915,000 3,000,000 25,247,693 14,858,258	7,475,545 20,227,069 7,403,175 4,969,072 265,245 3,066,931
20 Debt Service Interest Payable 21 Risk Contingency 22 Box Elder County ROW (sales tax) 23 Mountain Accord 24 Joint Insurance Trust 25 UT County Bond Proceeds 26 Amounts held in escrow 27 TOTAL RESTRICTED RESERVES 28 Service Stabilization Reserve 29 Fuel Reserve 30 Parts Reserve 31 Operating Reserve	7,495,114 5,830,794 243,319 3,256,602 43,738,918 4,254,215 \$ 128,374,345 \$ 13,525,550 1,915,000 3,000,000 25,247,693	

SUMMARY FINANCIAL DATA (UNAUDITED)

As of August 31, 2017

REVENUE & EXPENSES

NEV	ENUE & EXPENSES	-	ACTUAL	ACTUAL		YTD		YTD
			Aug-17	Aug-16		2017		2016
	REVENUE							
1	Passenger Revenue	\$	4,155,396	\$ 4,736,160	\$	33,732,421	\$	33,743,033
2	Advertising Revenue		195,833	191,667		1,566,664		1,533,336
3	Investment Revenue		401,358	159,368		1,808,961		1,304,485
4	Sales Tax	2	23,078,478	18,722,800		165,198,457		152,948,010
5	Sales Tax - Prop 1		814,879	632,603		5,804,220		3,284,234
6	Other Revenue		301,203	639,661		2,343,111		2,146,777
7	Fed Operations/Preventative Maint.		4,563,262	4,476,821		41,016,641		37,678,165
8	TOTAL REVENUE	<u>\$ 3</u>	33,510,409	\$ 29,559,080	\$	251,470,475	\$	232,638,040
	OPERATING EXPENSE							
9	Bus Service	\$	8,509,655	6,550,285	\$	59,298,182	\$	53,351,417
10	Commuter Rail		1,932,443	1,819,271		14,127,168		13,462,583
11	Light Rail		3,628,285	1,196,945		23,238,913		20,431,392
12	Maintenance of Way		1,651,620	1,777,389		10,714,767		11,181,297
13	Paratransit Service		1,598,051	1,524,729		13,146,532		12,382,398
14	RideShare/Van Pool Services		205,038	160,107		1,854,882		1,398,431
15	Operations Support		3,667,626	2,761,256		27,714,284		23,966,482
16	Administration		3,105,119	2,477,882		19,382,944		18,100,062
17	TOTAL OPERATING EXPENSE	\$ 2	24,297,837	\$ 18,267,864	\$	169,477,672	\$	154,274,062
18	NET OPERATING INCOME (LOSS)	\$	9,212,572	\$ 11,291,216	\$	81,992,803	\$	78,363,978
	NON-OPERATING EXPENSE (REVENUE)							
19	Planning & Development	\$	627,137	\$ 182,077	\$	3,389,258	\$	2,779,291
20	Major Investment Studies		(3,767)	89,652		7,480		461,212
21	Offsetting Investment Studies		, ,	(255,000)		· -		(291,159)
22	Bond Principal		766,667	728,749		5,913,336		8,042,709
23	Bond Interest		8,466,612	6,308,781		60,942,691		54,045,126
24	Bond Funded Interest - 2015A Sub		-	747,555		2,242,663		5,980,438
25	Bond Cost of Issuance/Fees		4,000	661,183		35,150		696,083
26	Lease Cost		349,885	136,247		2,245,355		1,089,972
27	Sale of Assets			-		(2,365,368)		5,232
28	TOTAL NON-OPERATING EXPENSE	\$ 1	10,210,534	\$ 8,599,244	\$	72,410,565	\$	72,808,904
29	CONTRIBUTION TO CAPITAL RESERVES	\$	(997,962)	\$ 2,691,972	\$	9,582,238	\$	5,555,074
	OTHER EXPENSES (NON-CASH)		4= 4=4		_	400 0-0	_	100 705
30	Bond Debt Service - Series 2007A CAB	\$	15,859	15,091	\$	126,872	\$	120,725
31	Bond Premium/Discount Amortization		(1,321,256)	(1,036,266)		(10,570,050)		(10,094,035)
32	Bond Refunding Cost Amortization		685,192	686,795		5,481,536		5,494,361
33	Future Revenue Cost Amortization		67,576	67,576		540,608		540,608
34	Depreciation		12,560,000	 12,759,271	_	100,480,000		102,911,925
35	NET OTHER EXPENSES (NON-CASH)	\$ 1	12,007,371	\$ 12,492,467	\$	96,058,966	\$	98,973,584

CURRENT MONTH

OCICLE MONTH	ACTUAL	BUDGET		/ARIANCE	% FAVORABLE
	Aug-17	Aug-17		NFAVORABLE)	(UNFAVORABLE)
REVENUE	•	ŭ	·	•	,
1 Passenger Revenue	\$ 4,155,396	\$ 4,431,073	\$	(275,677)	-6%
2 Advertising Revenue	195,833	194,409	\$	1,424	1%
3 Investment Revenue	401,358	174,826	\$	226,532	130%
4 Sales Tax	23,078,478	21,511,000	\$	1,567,478	8%
5 Sales Tax - Prop 1	814,879	752,000	\$	62,879	9%
6 Other Revenue	301,203	532,562	\$	(231,359)	-43%
7 Fed Operations/Preventative Maint.	4,563,262	5,056,131	\$	(492,869)	-10%
8 TOTAL REVENUE	\$ 33,510,409	\$ 32,652,001	\$	858,408	3%
OPERATING EXPENSE					
9 Bus Service	\$ 8,509,655	\$ 7,631,904	\$	(877,751)	-12%
10 Commuter Rail	1,932,443	1,912,811	\$	(19,632)	-1%
11 Light Rail	3,628,285	3,185,984	\$	(442,301)	-14%
12 Maintenance of Way	1,651,620	1,539,701	\$	(111,919)	-7%
13 Paratransit Service	1,598,051	1,818,967	\$	220,916	12%
14 RideShare/Van Pool Services	205,038	214,620	\$	9,582	4%
15 Operations Support	3,667,626	3,508,249	\$	(159,377)	-5%
16 Administration	3,105,119	2,563,783	\$	(541,336)	-21%
17 TOTAL OPERATING EXPENSE	\$ 24,297,837	\$ 22,376,019	\$	(1,921,818)	-9%
18 NET OPERATING INCOME (LOSS)	\$ 9,212,572	\$ 10,275,982	\$	1,063,410	11%
NON-OPERATING EXPENSE (REVENUE)					
19 Planning & Development	\$ 627,137	\$ 504,954	\$	(122,183)	-24%
20 Major Investment Studies	(3,767)	-	\$ \$	3,767	
21 Offsetting Investment Studies	-	-		-	
22 Bond Principal	766,667	729,138	\$	(37,529)	-5%
23 Bond Interest	8,466,612	7,344,779	\$	(1,121,833)	-15%
24 Bond Funded Interest - 2015A Sub	-	374,000	\$	374,000	100%
25 Bond Cost of Issuance/Fees	4,000	5,000	\$	1,000	20%
26 Lease Cost	349,885	326,664	\$	(23,221)	-7%
27 Sale of Assets	-	-	\$	-	
28 TOTAL NON-OPERATING EXPENSE	\$ 10,210,534	\$ 9,284,535	\$	(925,999)	-10%
29 CONTRIBUTION TO CAPITAL RESERVES	\$ (997,962)	\$ 991,447	\$	137,410.75	30%
OTHER EXPENSES (NON-CASH)					
30 Bond Debt Service - Series 2007A CAB	\$ 15,859				
31 Bond Premium/Discount Amortization	(1,321,256)				
32 Bond Refunding Cost Amortization	685,192				
33 Future Revenue Cost Amortization	67,576				
34 Depreciation	12,560,000				
35 NET OTHER EXPENSES (NON-CASH)	\$ 12,007,371				
os HEI STILK EM LINGLO (NON-OAGH)	Ψ 12,001,011				

BUDGET TO ACTUAL REPORT (UNAUDITED)

As of August 31, 2017

YEAR TO DATE

			VARIANCE	%
	ACTUAL	BUDGET	FAVORABLE	FAVORABLE
	Aug-17	Aug-17	(UNFAVORABLE)	(UNFAVORABLE)
REVENUE	6 00 700 404	ф о <u>г</u> 440 740	Ф (4.740.000)	00/
1 Passenger Revenue	\$ 33,732,421	\$ 35,448,743	\$ (1,716,322)	-6%
2 Advertising Revenue	1,566,664	1,555,279	\$ 11,385	1%
3 Investment Revenue	1,808,961	1,398,615	\$ 410,346 \$ 3,954,457	39%
4 Sales Tax	165,198,457	161,244,000	. , ,	3%
5 Sales Tax - Prop 16 Other Revenue	5,804,220	5,681,000	\$ 123,220 \$ (1.017.404)	3% -60%
7 Fed Operations/Preventative Maint.	2,343,111 41,016,641	4,260,515 40,449,230	\$ (1,917,404) \$ 567,411	-60% 2%
8 TOTAL REVENUE	\$ 251,470,475	\$ 250,037,382	\$ 567,411 \$ 1,433,093	1%
O TOTAL REVENUE	ψ 231,470,473	Ψ 230,031,302	ψ 1,433,033	170
OPERATING EXPENSE				
9 Bus Service	\$ 59,298,182	\$ 60,596,238	\$ 1,298,056	3%
10 Commuter Rail	14,127,168	15,339,655	\$ 1,212,487	11%
11 Light Rail	23,238,913	23,680,108	\$ 441,195	3%
12 Maintenance of Way	10,714,767	12,179,371	\$ 1,464,604	16%
13 Paratransit Service	13,146,532	14,502,177	\$ 1,355,645	12%
14 RideShare/Van Pool Services	1,854,882	1,716,964	\$ (137,918)	-11%
15 Operations Support	27,714,284	27,887,974	\$ 173,690	1%
16 Administration	19,382,944	20,668,389	\$ 1,285,445	8%
17 TOTAL OPERATING EXPENSE	\$ 169,477,672	\$ 176,570,875	\$ 7,093,203	5%
18 NET OPERATING INCOME (LOSS)	\$ 81,992,803	\$ 73,466,507	\$ 8,526,296	16%
NON-OPERATING EXPENSE (REVENUE)				
19 Planning & Development	\$ 3,389,258	\$ 4,039,633	\$ 650,375	21%
20 Major Investment Studies	7,480	· · · · · · -	\$ (7,480)	
21 Offsetting Investment Studies		-	\$ -	
22 Bond Principal	5,913,336	5,833,104	\$ (80,232)	-2%
23 Bond Interest	60,942,691	58,758,547	\$ (2,184,144)	-5%
24 Bond Funded Interest - 2015A Sub	2,242,663	2,992,000	\$ 749,337	33%
25 Bond Cost of Issuance/Fees	35,150	40,000	\$ 4,850	16%
26 Lease Cost	2,245,355	2,613,312	\$ 367,957	19%
27 Sale of Assets	(2,365,368)	-	\$ 2,365,368	
28 TOTAL NON-OPERATING EXPENSE	\$ 72,410,565	\$ 74,276,596	\$ 1,866,031	3%
29 CONTRIBUTION TO CAPITAL RESERVES	\$ 9,582,238	\$ (810,089)	\$ 10,392,327	459%
OTHER EXPENSES (NOV. CASH)				
OTHER EXPENSES (NON-CASH) 30 Bond Debt Service - Series 2007A CAB	¢ 106.070			
31 Bond Premium/Discount Amortization	\$ 126,872			
	(10,570,050) 5,481,536			
32 Bond Refunding Cost Amortization33 Future Revenue Cost Amortization				
	540,608			
•	100,480,000 \$ 96,058,966			
35 NET OTHER EXPENSES (NON-CASH)	φ 90,000,900			

E	EXPENSES		2017 ACTUAL		ANNUAL BUDGET	PERCENT
1	REVENUE VEHICLES	\$	3,507,952	\$	39,407,000	8.9%
2	INFORMATION TECHNOLOGY	Φ	3,074,100	φ	10,634,000	28.9%
3						
	FACILITIES, MAINTENANCE & ADMIN. EQUIP.		857,286		2,274,000	37.7%
4	CAPITAL PROJECTS		5,971,787		34,589,000	17.3%
5	PROVO OREM BRT		24,060,747		120,308,000	20.0%
6	RAIL MAINTENANCE		37,496		1,562,000	2.4%
7	STATE OF GOOD REPAIR		7,687,011		24,137,000	31.8%
8	PROP 1 PROJECTS		708,777		11,221,000	6.3%
9	5310 GRANTS		366,687		1,834,000	20.0%
10 T	OTAL	<u>\$</u>	46,271,843	\$	245,966,000	18.8%
F	REVENUES					
14	GRANT	\$	617,092	\$	21,656,000	2.8%
16	PROVO-OREM TRIP		24,060,747		120,308,000	20.0%
17	LEASES		_		34,057,000	0.0%
18	BONDS		_		15,033,000	0.0%
19	SALE OF ASSETS		_		9,511,000	0.0%
15	TRANSFER FROM OPERATING (PROP 1)		708,777		4,178,000	0.0%
20	UTA FUNDING		20,885,227		41,223,000	50.7%
	OTAL	\$	46,271,843	\$	245,966,000	18.8%

FAREBOX RECOVERY & IPR (UNAUDITED)

As of August 31, 2017

BY SERVICE

BIOLIVICE	CURRENT I	MONTH	YEAR TO DATE			
	Aug-17	Aug-16	2017	2016		
UTA						
Fully Allocated Costs	24,297,836	18,267,865	169,477,673	154,273,923		
Passenger Farebox Revenue	4,155,396	4,736,159	33,733,390	33,743,030		
Passengers	4,011,956	3,948,897	29,824,053	29,842,431		
Farebox Recovery Ratio	17.1%	25.9%	19.9%	21.9%		
Actual Investment per Rider	\$5.02	\$3.43	\$4.55	\$4.04		
GOAL Investment per Rider						
BUS SERVICE						
Fully Allocated Costs	11,622,424	8,952,362	80,815,053	72,581,177		
Passenger Farebox Revenue	1,623,245	1,733,849	12,892,139	13,087,058		
Passengers	1,705,671	1,696,813	12,893,064	13,037,413		
Farebox Recovery Ratio	14.0%	19.4%	16.0%	18.0%		
Actual Investment per Rider	\$5.86	\$4.25	\$5.27	\$4.56		
LIGHT RAIL SERVICE						
Fully Allocated Costs	7,175,235	3,868,452	47,413,428	41,053,011		
Passenger Farebox Revenue	1,459,993	1,661,845	11,661,590	12,089,689		
Passengers	1,691,848	1,671,773	12,304,899	12,384,359		
Farebox Recovery Ratio	20.3%	43.0%	24.6%	29.4%		
Actual Investment per Rider	\$3.38	\$1.32	\$2.91	\$2.34		
COMMUTER RAIL SERVICE						
Fully Allocated Costs	3,300,997	3,455,985	23,483,196	24,393,949		
Passenger Farebox Revenue	479,875	533,995	3,765,932	3,632,789		
Passengers	442,647	405,704	3,192,571	2,926,123		
Farebox Recovery Ratio	14.5%	15.5%	16.0%	14.9%		
Actual Investment per Rider	\$6.37	\$7.20	\$6.18	\$7.10		
PARATRANSIT						
Fully Allocated Costs	1,807,401	1,675,054	14,529,642	13,588,161		
Passenger Farebox Revenue	281,215	485,909	2,841,095	2,266,099		
Passengers	74,330	76,847	558,908	585,252		
Farebox Recovery Ratio	15.6%	29.0%	19.6%	16.7%		
Actual Investment per Rider	\$20.53	\$15.47	\$20.91	\$19.35		
RIDESHARE						
Fully Allocated Costs	391,780	316,011	3,236,354	2,657,625		
Passenger Farebox Revenue	311,069	320,562	2,572,631	2,667,396		
Passengers	97,460	97,761	874,612	909,285		
Farebox Recovery Ratio	79.4%	101.4%	79.5%	100.4%		
Actual Investment per Rider	\$0.83	(\$0.05)	\$0.76	(\$0.01)		

FAREBOX RECOVERY & IPR (UNAUDITED)

As of August 31, 2017

BY TYPE

BT TIPE	CURRENT	MONTH	YEAR TO	DATE		
	Aug-17	Aug-16	2017	2016		
	ŭ	· ·				
FULLY ALLOCATED COSTS						
Bus Service	\$11,622,424	\$8,952,362	\$80,815,053	\$72,581,177		
Light Rail Service	\$7,175,235	\$3,868,452	\$47,413,428	\$41,053,011		
Commuter Rail Service	\$3,300,997	\$3,455,985	\$23,483,196	\$24,393,949		
Paratransit	\$1,807,401	\$1,675,054	\$14,529,642	\$13,588,161		
Rideshare	\$391,780	\$316,011	\$3,236,354	\$2,657,625		
UTA	\$24,297,837	\$18,267,864	\$169,477,672	\$154,273,923		
PASSENGER FAREBOX REVENUE						
Bus Service	\$1,623,245	\$1,733,849	\$12,892,139	\$13,087,058		
Light Rail Service	\$1,459,993	\$1,661,845	\$11,661,590	\$12,089,689		
Commuter Rail Service	\$479,875	\$533,995	\$3,765,932	\$3,632,789		
Paratransit	\$281,215	\$485,909	\$2,841,095	\$2,266,099		
Rideshare	\$311,069	\$320,562	\$2,572,631	\$2,667,396		
UTA	\$4,155,396	\$4,736,160	\$33,733,389	\$33,743,030		
PASSENGERS						
Bus Service	1,705,671	1,696,813	12,893,064	13,037,413		
Light Rail Service	1,691,848	1,671,773	12,304,899	12,384,359		
Commuter Rail Service	442,647	405,704	3,192,571	2,926,123		
Paratransit	74,330	76,847	558,908	585,252		
Rideshare	97,460	97,761	874,612	909,285		
UTA	4,011,956	3,948,898	29,824,053	29,842,431		
FAREBOX RECOVERY RATIO						
Bus Service	14.0%	19.4%	16.0%	18.0%		
Light Rail Service	20.3%	43.0%	24.6%	29.4%		
Commuter Rail Service	14.5%	15.5%	16.0%	14.9%		
Paratransit	15.6%	29.0%	19.6%	16.7%		
Rideshare	79.4%	101.4%	79.5%	100.4%		
UTA	17.1%	25.9%	19.9%	21.9%		
ACTUAL INVESTMENT PER RIDER						
Bus Service	\$5.86	\$4.25	\$5.27	\$4.56		
Light Rail Service	\$3.38	\$1.32	\$2.91	\$2.34		
Commuter Rail Service	\$6.37	\$7.20	\$6.18	\$7.10		
Paratransit	\$20.53	\$15.47	\$20.91	\$19.35		
Rideshare	\$0.83	(\$0.05)	\$0.76	(\$0.01)		
UTA	\$5.02	\$3.43	\$4.55	\$4.04		

SUMMARY OF ACCOUNTS RECEIVABLE (UNAUDITED)

As of August 31, 2017

Clas	<u>sification</u>		<u>Total</u>	Current	31-60 Days	61-90 Days	Over 90 Days
1	Federal Government 1	\$	19,097,090	\$ 19,097,090			
2	Local Contributions ²		45,245,395	45,244,812			583
3	Interlocal Agreements		133,525	136,806			(3,281)
4	Contracts		1,893,373	1,240,508	196,447	93,154	363,264
5	Other ³		3,169,714	3,169,714			
6	Total	\$	69,539,097	\$ 68,888,930	\$ 196,447	\$ 93,154	\$ 360,566
		-					
Perc	entage Due by Aging						
7	Federal Government 1			100.0%	0.0%	0.0%	0.0%
8	Local Contributions ²			100.0%	0.0%	0.0%	0.0%
9	Contracts			65.5%	10.4%	4.9%	19.2%
10	Other			100.0%	0.0%	0.0%	0.0%
11	Total			99.1%	0.3%	0.1%	0.5%

¹ Federal preventive maintenance funds, federal RideShare funds, and federal interest subsidies for Build America Bonds

Note:

² Estimated sales tax to be distributed upon collection by the Utah State Tax Commission

³ OCIP escrow, fuel tax credit, warranty parts out for repair

UTAH TRANSIT AUTHORITY BOARD OF TRUSTEES Committee Agenda Item Coversheet

DATE:	October 11, 2017
AGENDA ITEM:	Q3 Investment Report
CONTACT PERSON:	Bob Biles/Richard Swenson
SUBJECT:	Quarterly Investment Report
BACKGROUND:	Pursuant to UTA's Corporate Investment Policy, the Treasurer is required to provide a quarterly investment report to the Finance & Operations Committee, which acts as the designated Investment Committee.
	This presents the investment report for the 3 rd quarter of 2017, which provides a list of the investments in the September 30, 2017 portfolio as well as investments which were purchased and sold during the third quarter.
	Zion's Wealth Advisors (formerly Contango) continues to manage a separate portfolio of investments totaling \$25,750,218.54 at quarter end, with maturities of three years or less, and yields to maturity for the months of July, August, and September of 1.759%, 1.796%, and 1.811%, respectively.
	All other available cash is invested with the state investment pool (PTIF), which earned yields of 1.389%, 1.458%, and 1.507%, for July, August, and September, respectively.
	New to the report, is the inclusion of the benchmark, stated in the Investment Policy Statement, which is the highest of the 3 Month T Bill rate or the Fed Funds rate. The Benchmark for July, August, and September, was 1.15%, 1.16%, and 1.16%, respectively.

Utah Transit Authority

Investment Portfolio September 30, 2017

				Purchase			Yield to		
Investment	CUSIP	Amount	Invested	Date	Maturit	у	Maturity	Anr	nual Earnings
FHLB 2.000%	313380GJ0	\$ 5,03	L5,494.44	9/25/2017	9/9	/2022	1.9529%	\$	97,861
FHLB 2.000%	313380GJ0	\$ 5,02	1,255.56	9/29/2017	9/9	/2022	1.9756%	\$	98,892
FHLB 2.000%	313380GJ0	\$ 5,03	1,405.56	9/29/2017	9/9	/2022	1.9749%	\$	98,863
		\$ 15,03	88,155.56						
Zions Capital Advisors		\$ 25,75	50,218.54				1.8110%	\$	466,336
Public Treasurer's Investment Fund		\$ 144,05	50,403.33	_			1.5071%	\$	2,170,984
Total Investments		\$ 184,83	38,777.43	-			1.4268%	\$	2,932,936

 Rates as of Last Trading Day of

 July
 August
 September

 1.759%
 1.796%
 1.811%

 1.389%
 1.458%
 1.507%

1.160%

1.160%

Zions Capital Advisors 1.759%
Public Treasurer's Investment Fund 1.389%
Benchmark Return* 1.150%

Investments Purchased July 1 to September 30, 2017

				Purchase		Yield to		
Investment	CUSIP	Am	ount Invested	Date	Maturity	Maturity	Annua	al Earnings
FHLB 2.125%	313379Q69	\$	5,053,938.19	7/3/2017	6/10/2022	1.9237%	\$	97,092
FHLB 2.000%	3130ABS56	\$	5,004,400.00	7/14/2017	7/14/2022	1.9814%	\$	99,159
FHLB 2.000%	313380GJ0	\$	5,015,494.44	9/25/2017	9/9/2022	1.9529%	\$	97,861
FHLB 2.000%	313380GJ0	\$	5,011,255.56	9/29/2017	9/9/2022	1.9756%	\$	98,892
FHLB 2.000%	313380GJ0	\$	5,011,405.56	9/29/2017	9/9/2022	1.9749%	\$	98,863

Investments Sold July 1 to September 30, 2017

Investment	CUSIP	Amount Invested		Date Sold	Sale Amount		Interest Earned	Gain		
FHLB 2.125%	313379Q69	\$	5,053,938.19	8/10/2017	\$	5,082,858.33	\$ 10,920.14	\$	18,000.00	
FHLB 2.000%	3130ABS56	\$	5,004,400.00	8/10/2017	\$	5,041,372.22	\$ 7,222.22	\$	29,750.00	
		\$	10,058,338.19		\$	10,124,230.55	\$ 18,142.36	\$	47,750.00	

^{*}Benchmark Return is the highest of either the 3 Month T Bill rate or the Fed Funds rate.